

Common Business Group Affiliation, Media Reporting, and Firm Real Effects

Finance Working Paper N° 691/2020 April 2022 Yi Ru Renmin University of China

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We are grateful for comments and suggestions from Li An, Yangyang Chen, Qiang Cheng, Laura Field, Zhaoyang Gu, Paul Laux, Bo Li, Laura Liu, Hamed Mahmudi, Tao Shu, Xuan Tian, Rong Wang, Georg Wernicke, Xi Wu, Amy Zang, Bohui Zhang, Hong Zhang, and seminar and conference participants at Tsinghua University, Peking University, Renmin University of China, Central University of Finance and Economics, University of International Business and Economics, and the 1st Bocconi - St. Gallen Conference on Owners as Strategists. Xue acknowledges the financial support from the National Natural Science Foundation of China (Grant number 71972115).

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Abstract

We examine whether common business group affiliation affects media reporting on firms and whether firms experience any real effects as a result. We find that firms receive more positive coverage from connected newspapers. This result is robust to a DiD design and controlling for newspaper-firm pair fixed effects, and is stronger when business groups have more incentive and power to influence the newspapers and when firms need more positive media coverage. We further show that these firm-media connections undermine the newspaper's information intermediary role, thereby obfuscating firms' information environment and facilitating opportunistic related party transactions by business groups.

Keywords: Common Business Group Affiliation, Media Ownership, Media Objectivity, Real Effects

JEL Classifications: G32, G34, L82, M41

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Abstract

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1. Introduction

The past two decades have witnessed drastic changes in the media industry. With the arrival of internet and flourishing of digital publishing, the traditional print media has suffered sharp declines in subscriptions and profits, which has triggered waves of closures and consolidations. Amid these changes, a new phenomenon has emerged in recent years, where struggling print media organizations are acquired by businesses or individuals from outside the industry. For example, Jeff Bezos purchased *The Washington Post* through one of his holding companies in 2013, and Alibaba Group acquired the *South China Morning Post*, Hong Kong's leading English newspaper, in 2015.¹ Because these transactions clearly have the potential to create connections between media and industrial firms, they bring to the forefront two important questions. First, do these transactions affect the quality of media coverage of firms, and if so, how? Second, what real effects do firms experience as a result? However, there has been no prior research on these issues.

We fill this void by analyzing a unique setting in which firms and media are connected through affiliation with the same business group. Ex ante, it is unclear if and how such connections affect the media's coverage of firms. On the one hand, common business group affiliation can enhance the media's ability to gather and verify information about firms. Journalists rely heavily on contacts with corporate management and media relations departments when developing news stories about a company (Call, Emett, Maksymov, and Sharp, 2021). By being part of the same business group, connected media can enjoy more access to firm insiders as direct sources of information. Given the potential for media to spin or sensationalize news stories about firms (Core, Guay, and Larcker, 2008, Ahern and Sosyura, 2015, and Clarke, Chen, Du, and Hu, 2018), firm insiders may consider members of an affiliated media organization more trustworthy and thus prefer to interact and share information with them. The proprietary costs of disclosure may also be lower when firms share subtle and sensitive information with their affiliated media. Lastly, common business group affiliation can create a "grapevine" effect

¹ For more examples, in September 2018, Marc Benioff, co-founder of the software company Salesforce, and his wife, Lynne purchased the Time Magazine; in 2017, Laurene Powell Jobs, the widow of Apple's co-founder Steve Jobs, agreed to acquire a majority stake in The Atlantic magazine through her organization, Emerson Collective.

that allows the media to obtain information about connected firms though informal social networks within the business group. These advantages can help the connected media provide more in-depth and informative coverage of firms. We term this possibility the *informed media hypothesis*.

On the other hand, common business group affiliation can create incentives for the media to alter its coverage of connected firms. Prior research shows that media reporting can shape the public perception of firms and affect firms' stock prices and information environment (see, e.g., Tetlock, 2007; Peress, 2014). To the extent that business groups can benefit from favorable media coverage of their firm affiliates, the connected media may face pressure from the business groups to cast the affiliated firms in a more positive light in its reporting. We term this possibility the *biased media hypothesis*. This conjecture is based on the premise that the business group can influence the media's editorial decisions. Therefore, a corollary of the conjecture is that any bias in the media's coverage of connected firms increases with the extent of incentives and power that the business groups have to influence the media's reporting.

Finally, it is possible that common business group affiliation has no impact on the media coverage of connected firms. In particular, editors and journalists have reputational incentives to uphold their professional ethics and standards (Dyck, Morse, and Zingales, 2010). Media organizations may be concerned about losing credibility in the eyes of the public due to biased reporting. Moreover, organizational firewalls may be in place to insulate journalistic operations from potential outside influence. Together, these factors can help maintain media independence and objectivity. We term this possibility as the *independent media hypothesis*.²

We examine these alternative hypotheses using a hand-collected dataset where newspapers and publicly listed firms in China are connected through common business group affiliations. The Chinese media market is the second largest (after the U.S.) in the world based on advertising revenue and the

² There is some support for this hypothesis. For example, Dellavigna and Hermle (2017) do not find that media outlets owned by News Corporation are biased in their reviews of movies produced by News Corporation. Similarly, Luo, Manconi, and Massa (2020) do not find that the Dow Jones Newswires biases its coverage of republican-leaning firms relative to democratic-leaning ones following the acquisition of Dow Jones & Co by News Corporation.

largest based on the number of newspapers (Qin, Strömberg, and Wu, 2018). In recent years, the Chinese capital market has become more accessible to foreign investors as a result of the country's program that allows qualified foreign institutional investors (QFII) to invest directly in domestic Chinese companies. The addition of China's A shares to the MSCI All World Index further increased foreign investors' exposure to Chinese stocks. As a result, the media coverage and information environment of Chinese listed companies have taken on greater importance for investors on a global scale. In addition, from an experiment design perspective, the Chinese setting represents a particularly good testing ground, because business groups, while virtually non-existent in the U.S. (Kandel, Kosenko, Morck, and Yafeh, 2019), are quite prevalent in emerging market economies (Masulis, Pham, and Zein, 2011), of which China is a preeminent member. Therefore, our setting allows us to construct a large dataset where we observe linkages between media organizations and publicly listed firms through common business group affiliation.³ While it is a legitimate concern that government control and censorship can affect the overall media objectivity, Chinese media tends to enjoy considerably more freedom in reporting business news than political news (Piotroski, Wong, and Zhang, 2015 and 2017). In addition, our focus is on the cross-sectional variations in media reporting bias among Chinese newspapers rather than the average objectivity of Chinese newspapers as a whole.

Chinese newspapers have an organizational structure designed to safeguard editorial independence against outside influence. Typically, a newspaper's editorial department and business operations (including publishing, printing, and advertising) are organized as separate subsidiaries under the control of a parent newspaper group. The parent newspaper group relies on the revenue and cash flows generated by the business operation subsidiaries to support the editorial side of the newspaper. To preserve its independence and objectivity, the editorial department is wholly owned by the newspaper group, but the subsidiaries housing the business operations can have outside investors. Figure 1 depicts the relationship among a newspaper group, its editorial and business subsidiaries, and an outside

³ While diversified institutional investors can also create connections between firms and media through their investments, their ability and incentives to affect corporate policies and coordinate firm actions have been called into question (Gilje, Gormley, and Levit, 2020; Lewellen and Lowry, 2021).

business group that has an equity ownership in the business subsidiary. The outside business group may also have ownership interest in a publicly traded firm. We consider the publicly traded firm and the newspaper as connected through common business group affiliation. Even though the outside business group does not have direct control over the newspaper's editorial decisions, the reality is that its injection of equity capital amid the traditional print media's financial struggles gives it an influential voice in how the newspaper covers its publicly traded corporate affiliates.

We analyze a large sample of newspaper articles on publicly traded firms from 2005 to 2016. Specifically, we examine how the tone of a newspaper's reporting on a firm is related to whether the newspaper and the firm are connected through common business group affiliation. To enhance comparability, we match each connected newspaper with unconnected newspapers of the same type and from the same city. Controlling for an array of firm and newspaper characteristics, we find that newspapers exhibit significantly more positive tone in their coverage of connected firms. In addition, we find that compared to unconnected newspapers, the reporting tone of connected newspapers is substantially less correlated with contemporaneous firm stock returns and has no predictive power for adverse future firm performance and events. Taken together, these results point to a significantly weakened information intermediary role of connected newspapers, where their reporting on affiliated firms tends to be overly optimistic and less reflective of changes in firms' economic fundamentals. As such, our findings provide strong support for the *biased media hypothesis*.⁴

For identification, we implement both a standard and a dynamic difference-in-differences (DiD) approach. We show that the matched sample satisfies the parallel trend assumption and that a newspaper's reporting on a firm becomes significantly more positive *only after* they become connected through common business group affiliation. To further enhance our identification, we subject our

⁴ There is also anecdotal support for this hypothesis. In a notable case, *Tomorrow Group*, which invested in the business subsidiary of the newspaper group that owns *Security Daily*, a major financial newspaper in China, asked the newspaper to report favorably on a list of publicly traded firms in which it has ownership (Source: https://www.caixinglobal.com/2017-02-12/beijing-newspaper-investigated-for-links-to-tycoon-101054329.html). In another well-known case, the former president of the newspaper group that owns the newspaper, *21st Century Business Herald*, instructed the newspaper's editor-in-chief to stop reporting negative news on *State Grid Corporation*, which was planning to invest in the newspaper group's financial news website (Source: https://www.scmp.com/news/china/article/1604253/detained-21st-century-media-boss-shen-hao-admits-news-extortion).

analysis to a specification that controls for newspaper-firm pair fixed effects. This is an especially powerful approach because it isolates the time-series variation in the connection status within each newspaper-firm pair and allows us to identify any change in the *same* newspaper's coverage of the *same* firm from before to after the formation of common business group affiliation. Our results continue to hold.

In the pair fixed-effects specification, we also take special care to account for *when* the newspaperfirm connections are established to rule out a potential alternative explanation for our findings. Specifically, it could be the case that a business group with pre-existing ownership in a newspaper's business subsidiary subsequently acquires an equity stake in a publicly traded firm. To the extent that this new investment is driven by the business group's positive private information about the firm, the connected newspaper's reporting on the firm may subsequently become more optimistic to reflect this private information. To address this possibility, we require that the business group's investment in the firm precede its investment in the newspaper's business subsidiary, because it is unlikely for the business group's private information about a particular firm to drive a major investment in a newspaper. Our results remain robust after we impose this restriction.

We next explore cross-sectional heterogeneity in the relation between newspaper reporting tone and the newspaper-firm connection. We find that connected newspapers exhibit stronger bias when business groups have more incentives or power to exert influence over their reporting decisions, or when the connected firms have weaker performance or higher leverage and thus need more positive media coverage. In addition, the reporting bias is concentrated in financial newspapers (as opposed to general-interest newspapers) and non-official newspapers, i.e., newspapers not directly controlled or funded by the government. This last piece of evidence is especially important because it suggests that our findings on the effect of common business group affiliation are unlikely to be driven by government influence.

In further analysis, we focus on the tone of news articles immediately following corporate earnings announcements. This setting helps ensure that the articles cover the same underlying corporate news.

We find that when firms report disappointing earnings, connected newspapers tend to put a more positive spin in their coverage of the earnings news than unconnected newspapers.

In our final set of inquiries, we examine what real effects firms experience as a result of the weakened information intermediary role of connected newspapers. We find that firms with connected newspapers exhibit higher stock price synchronicity and engage in more non-routine related party transactions (RPTs) with the affiliated business groups that are more likely to reflect opportunistic behavior and expropriation by controlling shareholders. These findings suggest that the biased reporting and weakened information intermediary role of connected newspapers allow business groups to take advantage of less transparent corporate information environments (Durnev, Morck, Yeung, and Zarowin, 2003; Jin and Myers, 2006; Gul, Kim, and Qiu, 2010) to conduct questionable business dealings with affiliated firms.

Our study makes three major contributions. First, our research contributes to the literature on business groups. Prior studies in this literature identify various costs and benefits associated with the internal capital market within the business group or the divergence between ultimate owners' control rights and cash flows rights in business group subsidiaries (e.g., Almeida and Wolfenzon, 2006; Masulis, Pham, and Zein, 2011; Morck, Yavuz, and Yeung, 2011; Almeida, Kim, and Kim, 2015; and Faccio, Morck, and Yavuz, 2021). We are the first study to examine the increasing occurrence of business group investments in media organizations and to show that these investments can bias media coverage of firms affiliated with the same business groups. The biased media reporting can distort public perception of these firms, obfuscate their information environments, and provide camouflage for questionable related party transactions between these firms and their business group owners. From a societal standpoint, the biased media coverage can negatively affect the capital market's price discovery and resource allocation functions. This is in addition to the damping effect of business groups on firm-specific shocks impounded into stock prices as documented by Faccio, Morck, and Yavuz (2021).

Second, we contribute to the media bias literature by providing the first evidence on common business group affiliation as an important driver of newspaper reporting behavior. Extant research documents a number of other factors that can influence media reporting decisions.⁵ What is unique about common business group affiliation is that by virtue of their large concentrated investments, business group owners tend to be actively involved in the industrial and media firms they invest in and thus are able to exert more direct influence over media reporting of affiliated firms. The active and long-term involvement of business groups also affords us the opportunity to evaluate the real effects of biased media coverage on firms.

Finally, in light of the recent spate of takeovers of traditional print media by individuals or entities from outside the media industry, our findings are highly timely because they indicate that these transactions can have major ramifications for the independence and objectivity of media reporting, and suggest that concerns about conflicts of interest regarding these transactions are not unwarranted. As such, our results have major policy implications. Given the key information intermediary and corporate governance roles of media (Bushee, Core, Guay, and Hamm, 2010; Engelberg and Parsons, 2011; Peress, 2014; Dyck, Volchkova, and Zingales, 2008; Liu and McConnell, 2013; Dai, Parwada, and Zhang, 2015), regulators should heed any proliferation of such deals because they have the potential to undermine the information environments of firms and impede the price discovery and resource allocation by capital markets. In addition, it may be important to enhance the transparency regarding the ultimate owners of media organizations as well as the businesses affiliated with the ultimate owners. Such disclosure can help capital market participants better understand media's incentives in reporting on certain firms and events, especially in countries where ownership structure is complex and opaque.

While our analysis is based on Chinese newspapers, we believe our results can inform on whether common business group affiliation affects media reporting in other countries. Even with the large presence of government control that can potentially blunt the influence of other factors and the newspaper group structure that aims to limit outside influence, we still find significant and robust

⁵ These factors include advertising revenue (Reuter and Zitzewitz, 2006; Gurun and Butler, 2012), media organizational structure (Piotroski, Wong, and Zhang, 2017; Wu, 2017), media sensationalism and journalist experience (Miller, 2006; Ahern and Sosyura, 2015), political considerations and influence (Piotroski, Wong, and Zhang, 2015, 2017; You, Zhang, and Zhang, 2018), social ties (Ru, Xue, Zhang, and Zhou, 2020; Xu, 2020), and institutional ownership (He, Xia, and Zhao, 2020).

evidence on the effect of common business group affiliation. This speaks to the power of the incentives arising from such connections. Moreover, the fact that the reporting bias we document is concentrated in non-official newspapers further alleviates the concern that our results simply capture the effects of the government's role in the economy.

2. An overview of Chinese newspaper industry and organizational structure

The Chinese newspaper industry has undergone a major transformation over the past quarter century. Historically, newspapers were mainly used as political tools. Starting from 1996, newspaper groups such as Guangzhou Daily Group were founded by grouping the newspapers in the same locale. Such an arrangement allows the local governments to retain strong political control over the press while letting it pursue market objectives (Piotroski, Wong, and Zhang, 2017).

For many years, Chinese newspapers had their editorial department and business department operating within a single entity. A major drawback of this organizational structure is that the news production process was highly vulnerable to interference and the operational efficiency of the business department was extremely low. To address these problems, China's central government implemented a reform of the media industry in 2003 requiring that a newspaper's business operations be separated from the editorial department as separate units under one newspaper group. The business operation side of the newspaper is usually further divided into several media companies that are responsible for advertising, publication, printing, etc. In general, the editorial department and the media companies are all under the newspaper group's direct control. The parent newspaper group and its editorial and business operation subsidiaries form a symbiotic relationship. On the one hand, the media companies rely heavily on the business opportunities brought by the newspaper, with the loyalty of their customers closely tied to the quality of the newspaper's reporting. On the other hand, the revenue and cash flows generated by the media companies provide funding to support the newspaper's journalistic and editorial operations.

In recent years, as in many other countries around the world, newspapers in China have suffered large declines in both circulation and advertising revenue due to competition from online media. For example, the total newspaper circulation fell by 9.3% from 2015 to 2016. In the first half of 2016, the total operating revenue and net profits of six listed newspaper groups dropped by 12.01% and 35.05%, respectively, compared to the same period a year ago.⁶ Faced with stiff competition and severe operating pressure, newspapers have struggled with funding shortage and resorted to various outside sources for much needed capital injection. In particular, the past two decades have witnessed many business groups taking an equity stake in the business subsidiaries of newspaper groups. These investments can create potential connections between newspapers and the business groups' other holdings. The impact of such connections on newspaper reporting is the focus of our study.

3. Sample construction

Our sample of newspaper articles on publicly traded firms are from the Chinese News Analytics Database (CNAD), which has been used in prior studies of Chinese media reporting (e.g., Piotroski, Wong, and Zhang, 2017; Wu and Ye, 2020). The sample period is from 2005 to 2016, because the coverage of CNAD is spotty before 2005. The database excludes contents not generated by newspapers, such as advertisements, company announcements and market reports. It uses a machine learning-based approach to classify each sentence in a news article as positive, neutral, or negative, and then calculates a score indicating the overall tone of each news article based on the sentence-level analysis. The machine learning approach takes into account the combinations of words and phrases when determining the tone, which can reduce classification errors.⁷

The key explanatory variable in our study is whether a newspaper and a firm are connected through common business group affiliation. We use a multi-step approach to identify such connections.

Step 1 - Identify the business groups, if any, that are affiliated with the newspaper through equity investments in the newspaper group's media companies: Specifically, for each newspaper included in

⁶ Source: The National Bureau of Statistics of China (<u>http://www.gapp.gov.cn/govpublic/60.shtml</u>).

⁷ More specifically, CNAD develops a novel Natural Language Processing (NLP) model for the classification of each sentence based on the constructed sematic features including N-gram feature, (N=1, 2, 3); the dictionary of word polarity; the statistic of word vector for all words in sentence; mid-level embedding layers from pre-trained deep learning models; part of speech tag distributions, etc. In addition, to support and validate the sentiment analysis model, millions of training data are manually labeled and cross-checked for accuracy by students majoring in economics and management.

CNAD, we search its name in the National Enterprise Credit Information Publicity System (NECIPS) to find all entities potentially related to the newspaper.⁸ We then manually search in NECIPS to identify the media companies that are indeed related to the newspaper, such as those providing publishing, distribution, and advertising services for the newspaper.⁹ Next we search the names of these media companies in NECIPS and use the information disclosed in the "Shareholder information" column to trace the ultimate controllers of all these companies' direct shareholders.¹⁰ In general, the ultimate controller can be traced to a specific business group, such as Alibaba, Fosun International, State Grid, etc., unless it is an individual, in which case we would further identify the business group where the individual acts as the legal person or chairman. If the ultimate controller is a government agency or a public institution, we consider the business groups under its supervision as affiliated with the media companies. Shareholders that exit within a year of the initial investment are excluded from the sample because they may not have sufficient opportunities and time to have any impact on the newspaper's reporting.

Step 2 - Identify entities and individuals acting in concert with the business group: In this step, we search the information in NECIPS of each business group affiliated with a newspaper. We focus on the "Outward investment" column disclosed in NECIPS and identify all the subsidiaries under direct or indirect control of the business group, i.e., the business group is the largest shareholder of the subsidiary. We consider these subsidiaries as entities acting in concert with the business group. In addition, for privately-owned business groups, we identify their legal persons or chairmen, whose names can be found in the "Top executive name" column, as the individuals acting in concert with the business group.

Step 3 - Identify the stock holdings of business groups: In this step, we match the names of the business groups and, if applicable, entities or individuals acting in concert as identified in Step 2, with those of the top ten shareholders of all publicly listed companies to determine the business groups'

⁸ For all companies registered with the State Administration for Industry and Commerce (SAIC) in China, NECIPS (http://www.gsxt.gov.cn/index.html) provides such information as the establishment date, business scope, shareholders' names, and the date, amount and ownership percentage of all the investments, etc.

⁹ To improve the accuracy of our search, we also use another enterprise information database (<u>www.qichacha.com</u>) which has the same basic data as NECIPS but can return more accurate and comprehensive search results.

¹⁰ For the few cases in which the media companies are publicly listed, we search their annual reports to conduct a secondary check on their shareholder information.

stock holdings. For instance, we recognize Jack Ma (founder of Alibaba) and Taobao (a subsidiary of Alibaba) as acting in concert with Alibaba Group Holdings Co., Ltd., and conduct the above matching procedure using Alibaba, Jack Ma and Taobao as keywords. The information on major shareholders and their ownership percentage is obtained from the RESSET Database, which extracts shareholder information from documents including quarterly reports, annual reports and announcements of changes in equity ownership. We then use the latest information disclosed in these documents to update the shareholder status in our dataset. We exclude from our sample business groups without any equity ownership in publicly listed firms.

This multi-step procedure allows us to identify a total of 12 newspaper groups affiliated with at least one outside business group, 18 business groups affiliated with at least one of the newspapers, and 472 publicly listed firms in which these business groups have equity ownership. See Appendix A for detailed information on the newspapers and their affiliated business groups. All of these newspapers have wide circulation and national influence.

Table 1 presents a description of the 472 listed firms in our sample categorized by year and industry, respectively. Columns (1) and (3) of Panel A indicate that both the number of publicly traded firms affiliated with business groups and the number of firms covered by an connected newspaper have been increasing steadily over time, suggesting that business groups in China have been making more investments in listed firms and traditional print media in recent years.¹¹ Column (2) of Panel A shows that the average equity ownership of business groups in these listed firms is consistently above 10%, suggesting that business groups have major ownership stakes in these firms. In terms of industry distribution of our sample firms, about half of them are from the manufacturing industry (see Panel B), which is consistent with the importance of the manufacturing industry in the economy. Business groups tend to own relatively larger ownership stakes in firms in industries such as information technology, utilities, and manufacturing.

¹¹ The figures in Panel A are based on firm-year observations, and a firm can appear in multiple years.

4. Research design and empirical results

4.1. Main variables

The main dependent variable in our analysis is the tone of each news article (*Tone*). Following Piotroski, Wong, and Zhang (2017), we measure the tone of a news article (Tone) as the number of positive sentences minus the number of negative sentences in the article, scaled by 1 plus the sum of the number of positive and negative sentences. Our results are robust to alternative tone measures (see Section 4.4.9.2). The key independent variable, Affiliated, is an indicator variable that is equal to one if a newspaper is connected with a listed firm through common business group affiliation in a given month, and zero otherwise. We control for an array of variables that prior literature shows affect the tone of media reporting (e.g., Gurun and Butler, 2012; Piotroski, Wong, and Zhang, 2017; You, Zhang, and Zhang, 2018). These variables include: firm size (Size), financial leverage (Leverage), return on assets (ROA), annual stock return (Return), the market-to-book ratio (MB), the percentage ownership of the largest shareholder (Top1), whether the firm is a state-owned enterprise (SOE), whether the firm and the newspaper are located in the same city (Local), and whether the firm advertises with the media in the current year (Advertising). Controlling for the advertising relationship between a newspaper and a firm is important because as a business group invests in a newspaper's business subsidiary, its affiliated firms may send their advertising business to the newspaper at the same time. Therefore, we need to ensure that our key independent variable, Affiliated, does not simply pick up the effect of advertising relationship on media reporting. Appendix B contains more detailed definitions of these variables. To reduce the influence of extreme values, all continuous variables are winsorized at the 1st and 99th percentiles.

4.2. Research design

Given that an overwhelming majority of news articles in CNAD are by newspapers unconnected with firms reported in the articles and that there can be many differences between newspapers connected and unconnected with reported firms, we create a sample of news articles by newspapers matched on several dimensions to ensure comparability. Specifically, for each news article in which the firm covered in the article and the newspaper publishing it are connected, we identify news articles on the same firm but by newspapers unconnected to the firm. We then require that the unconnected newspapers be of the same type (i.e., financial vs. non-financial, central vs. regional) and from the same city as the connected newspaper. This matching procedure generates a sample of 104,324 news articles, which we call the full sample.

In addition, to ensure that the news articles published by connected and unconnected newspapers are about the same underlying corporate event or news, we further require that the news articles by the matched, unconnected newspapers be published within a three day [-1, 1] window as the article in the connected newspaper. This additional restriction results in a smaller subsample of 36,667 news articles.

In our baseline analysis, we estimate the following regression model in the samples created above.

$$Tone_{i,j,k,l} = \alpha + \beta_1 Affiliated_{i,l} + \beta_2 Z_{i,l} + Fixed \ Effects + \varepsilon_{i,j,k,l}$$
(1)

*Tone*_{*i,j,k,t*} denotes the tone of news article *k* on firm *i* published by newspaper *j* on date *t*. *Affiliated*_{*i,j,t*} equals to 1 when newspaper *j* is connected with firm *i* in that month, and 0 otherwise. *Z* represents a vector of firm *i*'s characteristics. We also control for firm, newspaper, and year fixed effects. Following You, Zhang, and Zhang (2018), we adjust standard errors for heteroscedasticity and clustered by firm and article date. For identification, we perform a difference-in-differences (DiD) analysis. We also augment the model in equation (1) by controlling for newspaper-firm pair fixed effects, which has the advantage of isolating the change in the connection status within each firm and newspaper pair over time.

4.3. Descriptive statistics

Panel A of Table 2 reports the yearly distribution of news articles in the full sample and the subsample, both in total and by affiliated vs. unaffiliated newspapers separately. News articles published by newspapers on connected firms account for 6.7% of the full sample and 12.7% of the subsample. The percentage of news articles by connected newspapers generally has been rising over our sample period, reaching its peak in 2014.

We present summary statistics of main variables for the full sample in Panel B of Table 2. *Tone* has a mean of 0.331 and a median of 0.444, indicating that the news articles in our sample are relatively positive on average. The mean of *Affiliated* is 0.067, consistent with newspapers and firms being connected in 6.7% of articles in the full sample. Unreported t-test results show that the mean value of *Tone* when a newspaper and a firm are connected is significantly higher than when a newspaper and a firm are unconnected. The mean value of *SOE* is 0.632, indicating that 63.2% of the news reports in the sample are related to state-owned listed companies. In the full sample, 21.0% of articles are written by local newspapers and 20.9% by those with advertising business relationships with the firms in that year. The summary statistics of main variables for the subsample are similar and thus not reported for brevity.

4.4. Empirical results

4.4.1. Baseline analysis of the relation between firm-newspaper connection and reporting tone

We estimate equation (1) and present the results in Table 3. In column (1), which is based on the full sample, we find that the coefficient of our key explanatory variable, *Affiliated*, is significantly positive with a *p*-value of less than 1%. This result suggests that newspapers exhibit significantly more positive tone in coverage of firms with which they are connected through common business group affiliation. Relative to the mean value of 0.331 for *Tone* in the full sample, the coefficient of *Affiliated* implies that all else being equal, the tone of news articles on a firm published by connected newspapers is about 14.8% more positive than the tone of articles on the same firm but published by unconnected newspapers. To ensure that the presence of control variables does not create multicollinearity that drives our results, in an unreported model, we only include *Affiliated* and the firm, newspaper and year fixed effects, and find that the coefficient on *Affiliated* is still significantly positive.

We reestimate the regression in the subsample in which news articles on firms by connected and unconnected newspapers are matched so that they are more likely to cover the same underlying corporate event or news. Column (2) present the results. We find that the coefficient of *Affiliated* continues to be significantly positive, and its magnitude is similar to that in column (1).¹² As for the control variables, their coefficients all have the expected signs and are consistent with prior studies (You, Zhang, and Zhang, 2018; Piotroski, Wong, and Zhang, 2017). For example, the tone of news articles is significantly more negative for firms with higher leverage and higher stock return volatility and SOEs.¹³

4.4.2. Identification

4.4.2.1. A difference-in-differences (DiD) approach

In this section, we employ a difference-in-differences methodology that exploits changes in firmnewspaper connection during our sample period. For the DiD test, we require that the connected newspapers and their matched unconnected counterparts have published articles on the firm both before and after the formation of the newspaper-firm connection during our sample period.¹⁴ This requirement leaves us with a much smaller sample. Nevertheless, we continue to find that the coefficient on *Affiliated* is significantly positive (see column (1) of Table 4).

We also perform a dynamic DiD test to assess the validity of the parallel trend assumption underlying the DiD approach. We replace *Affiliated* with a series of indicator variables to track the tone of newspaper reporting from before to after the formation of the newspaper-firm connection. Specifically, we define *Affiliated*₀ as the year when the firm-newspaper connection is initiated. We then add three variables, *Affiliated*₋₁, *Affiliated*₋₂, and *Affiliated*_{\$\leq-3}, to represent one year, two years, and more than two years prior to the connection formation and another three variables, *Affiliated*₊₁, *Affiliated*₊₂ and *Affiliated*_{\$\geq+3}, for one year, two years, and more than two years after the connection formation. We estimate equation (1) with these time-trend dummies and report the results in column (2)

¹² For robustness, we take the arithmetic mean of *Tone* of the news articles about the same firm published by the same newspaper each day (or month), cluster standard errors by firm (or month), or control for the month fixed effects. Our results continue to hold.

¹³ Some firms' status changes from SOE to non-SOE or vice versa during our sample period. Therefore, firm fixed effects do not entirely subsume the SOE dummy.

¹⁴ If the affiliated business group exits its investment in the listed company at some point after the initial formation of the newspaper-firm connection, we delete the observations after that point.

of Table 4. We find that the coefficients on *Affiliated*_{≤-3}, *Affiliated*₋₂, *Affiliated*₋₁, and *Affiliated*₀ are statistically insignificant, while the coefficients on *Affiliated*₊₁, *Affiliated*₊₂, and *Affiliated*_{>+3} are significantly positive.¹⁵ These results support the parallel trend assumption. They also indicate that the more positive tone in a newspaper's reporting on a connected firm occurs only in years *after* the firm-newspaper connection is initiated.</sub>

Our DiD tests assume that the formation of a newspaper-firm connection is unrelated to the firm's economic fundamentals. This assumption could be violated if the connection is driven by expected improvement in firm performance, which is subsequently reflected in the reporting tone of connected newspapers. However, as we later show in Section 4.4.3, the reporting by connected newspapers does not appear to have much information value about changes in firms' economic fundamentals and future firm performance.

4.4.2.2. Controlling for newspaper-firm pair fixed effects and relative timing of business group investments in firms and newspaper subsidiaries

To the extent that the matching between connected and unconnected newspapers is imperfect, the results based on the matched samples in our preceding analyses could be driven by differences between the two types of newspapers that are unaccounted for in our matching process. To address this concern, we focus on variations within the same newspaper-firm pair over time and examine the change, if any, in the same newspaper's reporting on the same firm from before to after the newspaper-firm pair become connected. Toward that end, we augment equation (1) by controlling for newspaper-firm pair fixed effects in lieu of the separate firm and newspaper fixed effects. This model specification ensures that our results can only be driven by the time-series changes in the connected status within each firm and newspaper pair rather than by any differences between connected and unconnected newspapers.

¹⁵ The reason for the insignificant coefficient on *Affiliated*₀ could be that the formation of a newspaper-firm connection typically happens somewhere in the middle of a year rather than at the beginning of a year, and it may take some time for the influence of the affiliated business group to manifest in the newspaper's reporting.

Table 5 presents the regression results (see columns (1) and (4)). We find that even with the more stringent pair fixed-effects controls, we continue to find that the coefficient on *Affiliated* is positive and statistically significant. This result bolsters our confidence in a causal interpretation and suggests that a newspaper becomes more positive in its coverage of a firm after the firm and the newspaper become connected through common business group affiliation, compared to the same newspaper's reporting on the same firm before the connection is formed.

We further refine the pair fixed-effects regressions by taking into account the relative timing of the affiliated business group's investment in the newspaper's business subsidiary and in the firm. This consideration is important because if the business group's affiliation with the newspaper precedes its investment in the firm, one alternative explanation for our results could be that the business group's investment in the firm is driven by its positive private information about the firm, which is reflected in the affiliated newspaper's subsequent reporting on the firm. To rule out this possibility, we require that for each connected newspaper-firm pair, the business group's investment in the firm precedes the onset of its association with the newspaper, because the business group's investment in the newspaper group is unlikely to be prompted by positive information about any particular portfolio firm. This restriction reduces our sample size by about half. We re-estimate equation (1) with newspaper-firm pair fixed effects in this smaller subsample. Our results continue to hold (see columns (2) and (5) of Table 5).

Even though the above test requires that the business group's initial investment in the firm precedes its affiliation with the newspaper, it remains possible that the business group obtains additional positive information about the firm's future and make follow-up investments in the firm after the formation of firm-newspaper connection. The positive information is then obtained by the connected newspaper and manifests in its reporting tone. To address this concern, we impose the following restriction that the business group's percentage ownership in the publicly traded firm remains roughly constant from the month immediately before the business group's affiliation with the newspaper to the end of our sample period. We compute the change of ownership as follows: *Change* = max [absolute value (the percentage ownership in each month after the business group's affiliation with the newspaper minus the percentage ownership in the month immediately prior to the affiliation)]

We require that *Change* is equal to or less than 0.01 and reestimate equation (1) with pair fixed effects. The results in column (3) and (6) of Table 5 show that the coefficient on *Affiliated* continues to be positive and statistically significant. Overall, the evidence from the pair fixed-effects specifications presented in this section lends strong support to the *biased media hypothesis*.

4.4.3. The information content of affiliated newspaper reporting

While consistent with the *biased media hypothesis*, the more optimistic reporting tone of connected newspapers can also be explained by the *informed media hypothesis*. For example, the connected newspapers may be able to obtain more information about the firm that happens to be positive, or corporate executives may be more willing to share positive information with journalists of connected newspapers. We aim to differentiate between these two hypotheses by examining how the tone of news articles relates to firms' contemporaneous stock returns as well as future performance and negative events.

4.4.3.1. The relation between news article tone and contemporaneous firm stock returns

To the extent that stock prices quickly and fairly incorporate public information about firm fundamentals, the *informed media hypothesis* would predict a stronger association between the reporting tone of connected newspapers and firm stock returns, whereas the *biased media hypothesis* would have the opposite prediction. To test these competing predictions, we estimate the following regression model.

$$CAR_{i,t} = \alpha + \beta_1 Affiliated_{i,i,t} + \beta_2 Tone_{i,j,k,t} + \beta_3 Tone_{i,j,t} \times Affiliated_{i,i,t} + \beta_4 Z_{i,t} + Fixed Effects + \varepsilon_{i,j,t}$$
(2)

The dependent variable, $CAR_{i, t}$, is the cumulative abnormal returns (CAR) over a 3-day event window, [-1,1], with day 0 being the publication date *t* of a news article on firm *i*. CAR is computed as the firm's cumulative daily stock returns minus the value-weighted market returns. As before, *Tone*_{*i*,*j*,*k*,*t*}

denotes the tone of news article k on firm i published by newspaper j on date t, whereas Affiliated_{i,j,t} denotes whether newspaper j is connected with firm i in the article's publication month. Our key independent variable is the interaction term between *Tone* and Affiliated. The informed media hypothesis predicts a positive coefficient on *Tone*×Affiliated, while the biased media hypothesis predicts a negative coefficient. Z represents a vector of individual characteristics of firm i, and other controls include the firm, newspaper, and year fixed effects. We cluster the standard errors by firm and date.

Table 6 reports the regression results for the full sample in column (1) and the subsample in column (2). In both columns, we find that the coefficient on *Tone* is significantly positive, suggesting that on average the tone of news articles is consistent with the information captured by stock returns. More importantly, we find that the interaction term, *Tone*×*Affiliated*, has a significantly negative coefficient, suggesting that there is a weaker relation between the tone of newspaper reporting on connected firms and stock returns. These findings are consistent with the *biased media hypothesis* as they suggest that the connected newspaper's reporting tone is less reflective of the information impounded into stock prices. An alternative interpretation of this evidence that is also consistent with the *biased media hypothesis* is that the reporting by connected newspapers does not generate as much stock market reactions due to their perceived bias. Based on the coefficient estimates of *Tone* and *Tone*×*Affiliated*, the stock market appears to discount the reporting tone of connected newspapers relative to that of unconnected newspapers by 57% (0.004/0.007 in column 1) or 40% (0,002/0.005 in column 2), but the reporting tone of connected newspapers is still significantly related to contemporaneous stock returns.¹⁶

4.4.3.2. The relation between news article tone and negative future firm events

We next examine the relation between the newspaper's reporting tone and future firm performance, CEO turnovers and regulatory sanctions. Prior research shows that negative words in firm-specific news stories can predict future earnings and return (Tetlock, Saar-Tsechansky, and Macskassy, 2008). Our

¹⁶ In both columns, the sum of the coefficients on *Tone* and *Tone* \times *Affiliated* is positive and statistically significant at less than 1% level.

objective is to examine whether the tone of news articles by connected and unconnected newspapers exhibit differential predictive power with respect to future firm performance and major adverse events such as forced CEO turnovers and regulatory sanctions.

Following You, Zhang, and Zhang (2018), we require that a firm receive coverage from both connected and unconnected newspapers in a given year. We construct two new variables, *Tone_Affiliated* and *Tone_Nonaffiliated*, which capture the average tone of articles published by the affiliated and non-affiliated newspapers in the year. We then estimate the following regression.

 $Loss_{i,t+1}$ (or Forced turnover_{i,t+1}, Punishment_{i,t+1})

 $= \alpha + \beta_1 Tone_Affiliated_{iit} + \beta_2 Tone_Nonaffiliated_{iit} + \beta_3 Z_{i,t} + Fixed Effects + \varepsilon_{i,t}$ (3)

The dependent variables are indicator variables for whether a firm reports negative earnings (*Loss*), experiences a forced CEO turnover (*Forcedturnover*), and is penalized by regulators for securities law violations (*Punishment*) in the coming year.¹⁷ *Z* is a vector of firm characteristics as control variables. We also include industry and year fixed effects and cluster the standard errors at the firm level. The information intermediary role of newspapers predicts that the tone of newspaper reporting is negatively related to these adverse future corporate events. If common business group affiliation leads to biased reporting by connected newspapers and thus weakens their information intermediary role, we expect β_1 to be of smaller magnitude than β_2 . We estimate the regressions as linear probability models to accommodate the large number of fixed effects. Table 7 reports the results. In all three columns, we find that the coefficients on *Tone_Affiliated* are insignificant, but the coefficients on *Tone_Nonaffiliated* are significantly negative, indicating that only the reporting by unconnected newspapers conveys information about future firm performance and adverse events.

Taken together, our results from this section and the previous one suggest that the common business group affiliation severely undermines the information intermediary role of connected newspapers and that the market does not seem able to completely unwind the bias in their reporting on affiliated firms,

¹⁷ Specifically, *Loss* is equal to one if a firm reports negative earnings in a year or zero otherwise. We define forced turnover as the termination of employment for reasons other than ill health, consistent with the definition in prior research (e.g., Parrino, 1997). *Punishment* is equal to one if a firm is found to have committed securities law violations such as financial misreporting, tunneling, and insider trading, and sanctioned by regulatory agencies.

at least in the short run. Even though connected newspapers' reporting tone carries little information value for future firm performance and adverse events, it is still significantly associated with contemporaneous firm stock returns.

4.4.4. Cross-sectional variations in the effect of newspaper-firm connections

In this section, we investigate whether the relation between newspaper-firm connections and media reporting bias displays any cross-sectional variations that can provide further support for the *biased media hypothesis*. We focus on the characteristics of business groups, firms, and newspapers, respectively, in the next three subsections.

4.4.4.1. The business group's incentive and power to exert influence

We conjecture that the relationship between newspaper-firm connections and media reporting tone depends on the business group's incentive and power to exert influence over the affiliated newspaper. Because firms in which the business group has a larger investment tend to be more vital to the business group's core interests, they are likely to have stronger incentives to influence how affiliated newspapers cover these firms. To proxy for the business group's incentives to exert influence, we follow Fich, Harford, and Tran (2015) and construct a variable *Stake* by multiplying the number of shares held by the business group in a firm with the closing price of the firm at the end of the prior month. We then construct a variable *Affiliated_SH* that takes the value of 1 if a newspaper shares the same business group in the current month and 0 otherwise. Similarly, we construct a variable *Affiliated_SL* if a newspaper shares the same business group affiliation as a firm but the value of *Stake* is below the median.¹⁸

We re-estimate equation (1) in both the full sample and the subsample while replacing *Affiliated* with these two new variables. Columns (1) and (3) of Table 8 report the results. We find that the

 $^{^{18}}$ We obtain very similar results when we define these two variables according to whether the value of *Stake* is in the top quartile of all firms affiliated with the same business group in the current month.

coefficients on *Affiliated_SH* are 0.057 and 0.044, both significant at the 1% level. In contrast, both the magnitude and the statistical significance of the coefficient on *Affiliated_SL* are much lower (coefficients: 0.005 and -0.022, both insignificant). We perform F-tests for coefficient differences and find that the coefficient on *Affiliated_SH* is significantly greater than that on *Affiliated_SL* both in the full sample and the subsample. These results are consistent with our conjecture that the optimistic bias of connected newspapers' reporting is more pronounced when the affiliated business groups have stronger financial incentives to influence the newspapers' reporting.

We next examine whether the connected newspaper's optimistic bias is related to how much power the affiliated business group has to influence the newspaper. We measure the business group's power (*Power*) by its percentage ownership in the newspaper's business subsidiary. The greater the percentage ownership, the more power the business group has to exert influence. We construct a variable, *Affiliated_PH*, that is equal to one if a newspaper is connected with a firm through common business group affiliation and the business group's percentage ownership in the newspaper's media company is higher than the sample median. Similarly, we construct another variable, *Affiliated_PL*, that is equal to one if a newspaper is connected with a firm through common business group's percentage ownership in the newspaper's media company is higher than the sample median.

We replace *Affiliated* with these two new variables and reestimate equation (1). Columns (2) and (4) of Table 8 report the results for the full sample and the subsample, respectively. We find that in both columns, the coefficient on *Affiliated_PH* is significantly positive while that on *Affiliated_PL* is insignificant. In addition, based on F-tests, the coefficient on *Affiliated_PH* is significantly larger than that on *Affiliated_PL* both in the full sample and subsample. These findings suggest that the connected newspaper's reporting bias on related firms is stronger when the business group has more power to influence the reporting of affiliated newspapers.

4.4.4.2. Which firms need more positive media coverage?

We further explore whether the characteristics of firms are related to the reporting bias of connected newspapers. Our conjecture is that everything else being equal, the business group is more likely to try

to influence the reporting behavior of the affiliated newspaper when the firm is in greater need for positive media coverage, e.g., when firms experience poor performance or when firms have higher leverage, which may require refinancing. To test this prediction, we create two indicator variables, *LowROA* and *HighLev*. The former is equal to one if a firm's ROA is lower than the sample median, and zero otherwise. The latter is equal to one if a firm's leverage is higher than the sample median, and zero otherwise. We then interact these two variables with *Affiliated* and include the two interaction terms as the key explanatory variables in equation (1). We estimate the augmented model of news article tone and report the results in Table 9. We find that in both the full sample and the subsample, the coefficients on *Affiliated*×*LowROA* and *Affiliated*×*HighLev* are both significantly positive. These results are consistent with our prediction and indicate that the connected newspaper's reporting bias is more pronounced for poorly performing firm and more levered firms.

4.4.4.3. Characteristics of newspapers

Even though all Chinese newspapers are, by requirement, state-owned (Djankov, Mcliesh, Nenova, and Shleifer, 2003; Qin, Strömberg, and Wu, 2018), there are non-official newspapers as well as official newspapers (Piotroski, Wong, and Zhang, 2017). Compared with official newspapers, nonofficial newspapers are unable to obtain financial support from the government (Piotroski, Wong, and Zhang, 2017), leaving them more dependent on outside capital. Therefore, we expect affiliated business groups to be able to exert more influence over non-official newspapers' reporting. To test this conjecture, we create a dummy variable *Non-Official* that is equal to one for non-official newspapers and interact it with *Affiliated*. We re-estimate the article tone regression (equation (1)) by including the interaction term as an additional explanatory variable. Results in columns (1) and (3) of Table 10 show that the interaction term has a significantly positive coefficient, indicating that non-official newspapers exhibit more positive bias in covering connected firms than official newspapers.

Newspapers in our sample are also different in terms of their focus, with some of them being general-interests newspapers and others being financial newspapers. To the extent that financial newspapers have a greater impact on investor perception and stock prices of firms, business groups are

likely to view financial newspapers as a more valuable tool to shape outside opinion about affiliated firms. Therefore, we expect them to try to influence these newspapers more. To test this conjecture, we create an interaction term between *Affiliated* and an indicator variable (*Financial*) for whether a newspaper is a financial newspaper. We re-estimate equation (1) while adding the interaction terms as a new explanatory variable and report the results in columns (2) and (4) of Table 10. We find that the coefficient on *Affiliated* is insignificant while that on the interaction term, *Affiliated*×*Financial*, is significantly positive, suggesting that financial newspapers are more likely to produce optimistic news on connected firms.

4.4.5. News articles around corporate earnings announcements

In this section, we focus on newspapers' coverage of firms around a specific and important corporate event, earnings announcements, which tend to generate a lot of media attention. The business groups, therefore, have strong incentives to influence the newspaper's reporting and interpretation of the financial performance of their affiliated firms.¹⁹ In addition, news articles published immediately following the earnings announcements usually deal with the same underlying topic while reflecting the different preferences and incentives of different newspapers (Piotroski, Wong, and Zhang, 2017), thus rendering more power to our tests.

Our conjecture is that under the influence of affiliated business groups, newspapers tend to provide more positive coverage on connected firms' earnings news. This tendency can manifest in two possible ways: when the earnings news is good, connected newspapers may paint an even rosier picture about these firms' performance; when the earnings news is bad, they may put a positive spin on the disappointing performance.

We measure the nature of the earnings news by whether the current period's earnings exceed or fall below the earnings during the same period a year ago. In China, firms and investors focus on the yearon-year comparison rather than on whether reported earnings exceed analyst forecasts (Lu, Shin, and

¹⁹ While earnings news contain quantifiable, i.e., hard, information, the media can and do provide contexts and explanations, i.e., soft information, to help investors understand and interpret the reported financial results.

Zhang, 2019). We only retain news reports published during a 7-day event window [1, 7] with day 0 being the earnings announcement date. We study the tone of these articles using the following model specification.

$$Tone_{i,j,k} = \alpha + \beta_1 Affiliated_{i,i} + \beta_2 UE_{i,j,t} + \beta_3 UE_{i,j,t} \times Affiliated_{i,i,t} + \beta_4 Z_{i,t} + Fixed Effects + \varepsilon_{i,j,t}$$
(4)

Tone_{*i,j,k,t*} denotes the tone of news article *k* on firm *i* published by newspaper *j* on date *t*. Affiliated_{*i,j,t*} is an indicator of the ownership connection between newspaper *j* and firm *i*. UE is an indicator variable that is equal to one if the quarterly EPS is larger than or equal to the EPS of the same quarter in the prior year, and 0 otherwise. We also construct an interaction term between Affiliated and UE to test whether, compared to unconnected newspapers, connected newspapers are more likely to report positive news when the affiliated firms go through tough times. Z represents the individual characteristics of firm *i*, and other controls include the firm, newspaper and year fixed effects. The standard errors are clustered at the firm and date level. We only keep the observations in which a firm is covered by both a connected newspaper and a matched unconnected newspaper during the one-week window.

Table 11 presents the regression results. In column (1), the coefficient on UE is significantly positive, suggesting that on average the newspaper's reporting tone is consistent with firm earnings news. However, in column (2), the coefficient on *Affiliated*×*UE* is significantly negative, suggesting that the tone of reporting by connected newspapers is less reflective of the nature of the underlying earnings news. To examine whether there is any differential response by connected newspapers to positive vs. negative earnings news, we create two subsamples based on whether the earnings news is positive or negative and regress *Tone* against *Affiliated* in the two subsamples. Columns (3) and (4) report the results. We find that the coefficient of *Affiliated* is insignificant in the subsample of positive earnings news (when $UE \ge 0$), while its coefficient is positive and significant in the subsample of negative earnings news (when $UE \ge 0$). These findings suggest that connected newspapers are more likely to put a positive spin in its reporting when affiliated firms experience negative earnings news. This echoes our earlier evidence that the optimistic bias of connected newspapers is stronger when firms have worse performance and higher leverage.

4.4.6. Real effects of connected newspapers on firms

4.4.6.1. Stock price synchronicity

Given the media's important function of gathering and disseminating information about firms, a direct implication of the weakened information intermediary role of media is less firm-specific information impounded into stock prices, resulting in a deterioration of firms' information environment. To test this conjecture, we follow the prior literature, e.g., Durnev, Morck, Yeung, and Zarowin (2003), Jin and Myers (2006), and Gul, Kim, and Qiu (2010), and measure the information content in stock prices by stock price synchronicity. The idea is that the more synchronously a firm's stock price moves with the overall market and industry, the less firm-specific information there is in the firm's stock price. We examine how firm-media connections through common business group affiliation affect firms' stock price synchronicity by estimating the regression below.

$$SYNCH_{it} = \alpha + \beta_1 Affiliated Any_{it} + \beta_3 Z_{i,t} + Fixed Effects + \varepsilon_{i,t}$$
(5)

SYNCH is a firm's stock price synchronicity in each year. *Affiliated_Any* is equal to one if a firm is connected with at least one newspaper due to common business group affiliation in a given year, and zero otherwise. We include the same set of controls as in equation (3) as well as firm and year fixed effects. The standard errors are clustered at the firm level. Given the potential differences between connected and unconnected firms, we implement a propensity score matching procedure to enhance the sample comparability. Specifically, we estimate the propensity score from a probit regression where the dependent variable is whether a firm is connected with any newspaper and the explanatory variables include all the firm characteristics in equation (1) as well as year and industry fixed effects. We conduct the matching procedure without replacement at the firm-year level using only the information from the year when any firm-newspaper connection is initially established. We match each connected firm to a control firm with the closest propensity score but never connected with any newspaper over our sample period. Once a matching firm is identified, this firm stays in our sample for the entire sample period.

To construct the synchronicity measure, we first estimate the following regression of a firm's weekly stock returns against contemporaneous market returns and industry returns for each firm and year.

$$RET_{it} = \alpha + \beta_1 M KTRET_t + \beta_2 INDRET_t + \varepsilon_t \quad (6)$$

RET denotes the weekly return on a firm's A-share traded on either the Shanghai or Shenzhen exchange; and *MKTRET* and *INDRET* denote the weekly value-weighted A-share market return and industry return, respectively. The A-share market return is based on the composite (value-weighted) A-share index, which includes all A-shares traded on the Shanghai and Shenzhen exchanges. The industry return is the value-weighted weekly returns of all the other firms in the focal firm's industry. Industries are defined based on the two-digit industry codes (e.g. A01, B21, F52) from the China Securities Regulatory Commission (CSRC).

The R^2 from the regression captures the extent to which market and industry returns can explain a firm's stock returns in each year. The higher the R^2 , the lower the firm-specific information content in the firm's stock price. To circumvent the bounded nature of R^2 between 0 and 1, we define *SYNCH* as the logistic transformation of R^2 :

$$SYNCH_{i,t} = log\left(\frac{R_{i,t}^2}{1 - R_{i,t}^2}\right) \quad (7)$$

Column (1) of Table 12 presents the results of the regression of stock price synchronicity against firm-newspaper connection (equation (5)). We find that the coefficient on *Affiliated_Any* is significantly positive. Given our firm fixed-effects specification, this result indicates that firms experience higher stock price synchronicity *after* they become connected with a newspaper through common business group affiliation. The evidence is consistent with our conjecture that the weakened information intermediary role of connected newspapers leads to poorer information environment for firms. The coefficients on the control variables are largely in line with those documented in the prior literature (Durnev, Morck, Yeung, and Zarowin, 2003; Jin and Myers, 2006; Gul, Kim, and Qiu, 2010).

4.4.6.2. Related party transactions

One way through which business groups can benefit from the more opaque information environments of affiliated firms is that they may be able to engage in opportunistic activities at the expense of affiliated firms without attracting unwanted investor attention. For example, the connected newspapers can facilitate such activities by offering benign contexts or justifications for them, or by finding and reporting unrelated but positive development at the firms to distract investors.

We focus on related parties transactions (RPTs) as an example of such opportunistic activities. RPTs are a common problem confronting firms in business groups, especially in countries with poor corporate governance and weak investor protection (Jian and Wong, 2010; Lennox and Wu, 2021). These transactions are fraught with potential conflicts of interest, and insiders and major shareholders often use them to expropriate wealth or resources from minority shareholders (Cheung, Rau, and Stouraitis, 2006; Ryngaert and Thomas, 2012). Poor disclosure and lack of transparency can exacerbate this problem by making it more difficult for outside shareholders to detect, understand, and deter these transactions. Therefore, we posit that the biased reporting by connected newspapers and the resultant poor information environments can provide camouflage and facilitate more related party transactions between firms and their affiliated business groups.

To test this conjecture, we examine the relation between common business group affiliation and the intensity of RPTs. The data on RPTs are from the CSMAR database. For firms affiliated with business groups, we keep the transactions in which the related parties are the affiliated business groups, or entities or individuals acting in concert with them. For firms with no business group affiliation, we retain the transactions where the related parties are the firms' major shareholders, or entities or individuals acting in concert with them. Following Li (2021), we scale the total value of RPTs by total sales (*RPT*). We then estimate a regression as specified in equation (8) below, where the dependent variable is *RPT* and all the explanatory variables are the same as those in equations (5).²⁰

$$RPT_{it} = \alpha + \beta_1 Affiliated Any_{i,t} + \beta_3 Z_{i,t} + Fixed Effects + \varepsilon_{i,t}$$
(8)

²⁰ The results are similar when we use total assets as the deflator.

Column (2) of Table 12 presents the regression results. We find that the coefficient on *Affiliated* is significantly positive. This is consistent with our hypothesis and indicates that firms with connected newspapers engage in more RPTs with their affiliated business groups. Furthermore, we follow Kohlbeck and Mayhew (2017) and Hope and Lu (2020) and classify RPTs into business RPTs and non-business RPTs. Business RPTs involve routine purchases and sales, leasing, and R&D activities. Non-business RPTs include intercorporate loans, guarantees, donations, consulting and legal services, and stock transactions. Kohlbeck and Mayhew (2017) document that non-business RPTs involving major shareholders are more likely to reflect opportunistic insider behavior and serve as "red flags" for potential financial misstatements. Similarly, Jiang, Lee, and Yue (2010) provide evidence on intercorporate loans as a tunneling device for controlling shareholders in Chinese firms. Therefore, we estimate separate regressions of business and non-business RPTs and present the results in columns (3) and (4) of Table 12. We find that the coefficient on *Affiliated* is only significantly positive when we consider non-business RPTs and insignificant for business RPTs. These results highlight that the effect of common business group affiliation on RPTs is especially salient when the RPTs in question are more likely to reflect self-dealing and opportunistic behaviors.

4.4.7. Robustness tests

4.4.7.1. Matching by firms rather than newspapers

As an alternative to newspaper matching, we also try to construct our sample of news articles by firm matching. Specifically, each firm connected with a newspaper through common business group affiliation is matched with another firm with the closest propensity score but never connected with the same newspaper over the sample period. The explanatory variables used to estimate the propensity score include all the firm characteristics in equation (1) as well as the year and industry fixed effects. We also require that both the connected firm and its matching firm are covered by the same newspaper during the sample period. We conduct the matching without replacement using only the information from the year when the firm-newspaper connection is initially established. Once a matching firm has been identified, this firm stays in our sample for the entire sample period. Alternatively, we adopt a

simpler method of sample matching, where each connected firm is matched with another firm with the closest firm size or *ROA* in the same industry but never connected with the same newspaper during the sample period. We re-estimate equation (1) using the samples created from these alternative matching procedures. We continue to find (unreported) significantly positive coefficients on *Affiliated*, affirming the robustness of our earlier findings.

4.4.7.2. Alternative measures of news article tone

In untabulated analyses, we find that our results are robust to the following alternative measures of news article tone. Specifically, based on the importance of the location of each sentence, we construct the variable *Tone_weighted*, computed as: (weighted number of positive sentences - weighted number of negative sentences) / (weighted number of positive sentences + weighted number of negative sentences + 1). Specifically, the weighted number of positive (negative) sentences is defined as: total number of positive (negative) sentences + number of positive (negative) sentences at the beginning or end of each paragraph + number of positive (negative) sentences in the first or last paragraph. Based on the above weighted algorithm, sentences at the beginning or end of the first or last paragraph are assigned a weight of 3, the other sentences in the first or last paragraph and sentences at the beginning or the end of the other paragraphs are assigned a weight of 2, and the remaining sentences are assigned a weight of 1. We also construct *Tone_pos (Tone_neg)*, which is defined as the proportion of positive (negative) sentences in a given article.

5. Conclusion

Recent years have witnessed an increasing trend of traditional print media organizations being acquired by individuals or corporations from outside the media industry that are also affiliated with other business entities. We examine the implications of these transactions for media reporting objectivity, its role as information intermediary, and the real effects on firms.

We manually construct a dataset in which we identify connections between newspapers and publicly listed firms through common business group affiliation. We find that connected newspapers are more positive in their coverage of affiliated firms, and that the tone of their reporting is less correlated with contemporaneous firm stock returns and has no predictive power for future firm performance and adverse corporate events. These results are consistent with the *biased media hypothesis* that argues that common business group affiliation undermines a newspaper's objectivity and leads to an optimistic bias in its reporting. Further analysis shows that the connected newspaper's optimistic bias is more pronounced when the affiliated business group has stronger incentive and more power to exert influence over the newspaper's reporting, and when the affiliated firm can benefit more from positive media coverage, such as when the firm is highly levered, experiences poor performance, or announces disappointing earnings news. Finally, our analysis reveals that as a result of the weakened information intermediary role of connected newspapers, firms associated with them suffer from poorer information environments, which are conducive to affiliated business groups carrying out questionable related party transactions with the firms.

Our study represents the first investigation of the impact of media-firm connections through common business group affiliation. As such, we contribute to the literature on the determinants and consequences of media bias. Moreover, in light of the recent development that traditional print media is acquired by individuals or corporations from outside the media industry, our research offers timely policy implications regarding the impact of potential proliferation of these transactions and the importance of transparency related to the owners of media and businesses affiliated with them.

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Figure 1. The relationship between newspapers, firms, and business groups

The figure shows the relationships between newspaper groups (their editorial departments and business subsidiaries), outside business groups, and publicly listed firms.

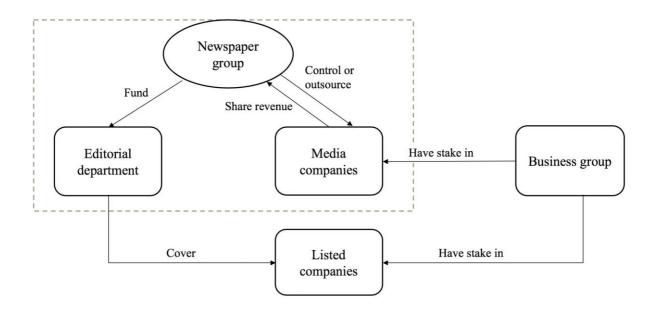


Table 1. The distribution of sample firms

This table presents the sample distribution of firms by year and industry.

Panel A: By year

Year	(1) No. of firms affiliated with business groups	(2) Equity ownership by business groups (mean)	(3) No. of firms covered by connected newspapers
2005	78	0.201	14
2006	90	0.186	7
2007	99	0.175	10
2008	95	0.163	21
2009	104	0.162	34
2010	139	0.158	45
2011	140	0.158	74
2012	138	0.151	75
2013	149	0.148	67
2014	167	0.151	85
2015	209	0.142	98
2016	222	0.136	99

Panel B: By industry

	(1)	(2)	(3)
Industry	No. of firms affiliated with	Equity ownership by	No. of firms covered by
mdustry	business groups	business groups	connected newspapers
		(mean)	
Agriculture	5	0.016	1
Mining	12	0.079	7
Manufacturing	265	0.176	127
Utilities	28	0.174	14
Construction	14	0.042	8
Wholesale and retail trade	23	0.143	15
Transportation	15	0.033	6
Information technology	31	0.161	21
Finance	19	0.097	16
Real estate	24	0.176	14
Social services	20	0.085	11
Communication	8	0.145	6
Comprehensive	8	0.183	6

Table 2. The yearly distribution and summary statistics of sample news articles

This table presents the yearly distribution of our news article samples and the summary statistics of main variables in Panel A and Panel B respectively. Appendix B contains all variable definitions.

		Ful	l sample		_	S	Subsample	
Year	Total	Affiliated	Unaffiliated	Affiliated%	Total	Affiliated	Unaffiliated	Affiliated%
2005	8,015	150	7,865	0.019	2,156	68	2,088	0.032
2006	6,818	46	6,772	0.007	1,176	22	1,154	0.019
2007	6,614	38	6,576	0.006	1,290	22	1,268	0.017
2008	12,556	142	12,414	0.011	5,036	92	4,944	0.018
2009	9,888	310	9,578	0.031	2,458	195	2,263	0.079
2010	8,644	308	8,336	0.036	2,770	205	2,565	0.074
2011	10,399	715	9,684	0.069	4,648	479	4,169	0.103
2012	11,193	1,054	10,139	0.094	5,494	801	4,693	0.146
2013	10,290	1,308	8,982	0.127	4,881	994	3,887	0.204
2014	7,478	1,227	6,251	0.164	2,826	842	1,984	0.298
2015	6,674	947	5,727	0.142	2,155	554	1,601	0.257
2016	5,755	768	4,987	0.133	1,777	389	1,388	0.219
Total	104,324	7,013	97,311	0.067	36,667	4,663	32,004	0.127

Panel A: Yearly distribution of our news article samples

Panel B: Summary statistics

	Full sample (n=104,324)			Sub	Subsample (n=36,667)		
	mean	median	St.dev	mean	median	St.dev	
Tone	0.331	0.444	0.536	0.316	0.415	0.532	
Affiliated	0.067	0.000	0.250	0.127	0.000	0.333	
ROA	0.027	0.016	0.056	0.026	0.014	0.048	
Return	0.329	0.031	0.940	0.235	-0.018	0.896	
Size	24.870	23.990	3.215	26.460	26.060	3.217	
Leverage	0.680	0.701	0.231	0.765	0.863	0.209	
MB	3.483	2.185	3.624	3.271	1.698	3.872	
TV	3.711	2.620	3.855	2.554	1.250	3.568	
STD	0.029	0.028	0.011	0.025	0.025	0.011	
Analyst	2.530	2.944	1.246	3.055	3.434	0.918	
SOE	0.632	1.000	0.482	0.605	1.000	0.489	
Top1	0.351	0.297	0.153	0.363	0.297	0.148	
Local	0.210	0.000	0.408	0.206	0.000	0.404	
Advertising	0.266	0.000	0.442	0.336	0.000	0.472	

Table 3. The effect of common business group affiliation on newspaper reporting tone

This table presents regression results of the news article tone model as specified in equation (1). The dependent variable is the tone of a news article (*Tone*). The key independent variable is an indicator variable for whether a firm and a newspaper is connected through common business group affiliation (*Affiliated*). See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	Full sample	Subsample
	(1)	(2)
	Tone	Tone
Affiliated	0.049***	0.045***
	(5.921)	(4.062)
ROA	0.307***	0.078
	(5.194)	(0.497)
Return	0.011***	-0.009
	(2.665)	(-0.893)
Size	0.057***	0.017
	(8.653)	(1.147)
Leverage	-0.238***	-0.445***
0	(-8.404)	(-6.120)
MB	-0.002**	-0.001
	(-2.119)	(-0.419)
TV	-0.000	0.002
	(-0.161)	(0.956)
STD	-2.317***	-4.403***
	(-4.102)	(-3.350)
Analyst	0.046***	0.059***
2	(10.637)	(5.169)
SOE	-0.048***	-0.058***
	(-4.920)	(-3.041)
Top1	0.090**	-0.109
1	(2.068)	(-1.029)
Local	0.023**	-0.001
	(2.432)	(-0.076)
Advertising	0.012***	0.002
0	(2.621)	(0.248)
Constant	-1.165***	-0.035
	(-7.735)	(-0.098)
Firm FE	Yes	Yes
Media FE	Yes	Yes
Year FE	Yes	Yes
# of Observations	104,324	36,667
Adjusted R ²	0.107	0.109

Table 4. DiD research design

This table presents the results of difference-in-differences (DiD) analyses of the effect of common business group affiliation on newspaper reporting tone. To construct the sample used for this table, we require that both the connected papers and their matched unconnected newspapers have published news articles both before and after the starting point of common business group affiliation. In column (2), we test the parallel trend assumption. See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	(1)	(2)
	Tone	Tone
Affiliated	0.051***	
	(5.095)	
Affiliated ≤ 3		0.002
		(0.124)
Affiliated ₋₂		0.026
		(1.334)
Affiliated ₋₁		0.027
		(1.361)
Affiliated 0		0.004
		(0.209)
Affiliated +1		0.094***
		(5.098)
Affiliated $_{+2}$		0.137***
		(6.890)
Affiliated $\geq +3$		0.037**
-		(2.138)
ROA	0.344***	0.341***
	(4.089)	(4.063)
Return	-0.008	-0.008
	(-1.520)	(-1.466)
Size	0.059***	0.059***
	(6.684)	(6.702)
Leverage	-0.241***	-0.249***
Leverage	(-5.964)	(-6.163)
MB	-0.002*	-0.002*
	(-1.702)	(-1.752)
TV	-0.001	-0.002
I V	(-1.107)	(-1.345)
STD	-1.282*	-0.965
51D	(-1.659)	(-1.240)
Analyst	0.030***	0.030***
Analyst	(4.920)	(4.860)
SOE	-0.045***	-0.047***
SOE		
T 1	(-3.476)	(-3.648)
Top1	0.064	0.053
	(1.027)	(0.847)
Local	-0.023*	-0.028**
	(-1.705)	(-2.054)
Advertising	0.004	0.002
_	(0.718)	(0.323)
Constant	-1.292***	-1.293***
	(-6.287)	(-6.288)
Firm FE	Yes	Yes
Media FE	Yes	Yes
Year FE	Yes	Yes
# of Observations	63,326	63,326
Adjusted R ²	0.103	0.103

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Table 5. Controlling for firm-media paired fixed effects and relative timing of business group investments in firms and newspaper subsidiaries

This table presents regression results of the news article tone model as specified in equation (1), while controlling for newspaper-firm paired fixed effects. The dependent variable is the tone of a news article (*Tone*). The key independent variable is an indicator variable for whether a firm and a newspaper is connected through common business group affiliation (*Affiliated*). See Appendix B for the definitions of all variables. In columns (2) and (5), in addition to controlling for firm-media paired fixed effects, we require that the business group's investment in the newspaper's business subsidiary follows its investment in the publicly listed firm. In columns (3) and (6), we further require that the business group's percentage ownership in the publicly traded firm remains roughly constant from immediately before the formation of the newspaper-firm connection to the end of our sample period. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	Full sample				Subsample	
	(1)	(2)	(3)	(4)	(5)	(6)
	Tone	Tone	Tone	Tone	Tone	Tone
Affiliated	0.045***	0.051***	0.045***	0.061***	0.089***	0.090***
	(4.091)	(4.114)	(2.953)	(4.340)	(5.755)	(5.088)
ROA	0.302***	0.535***	1.050***	0.075	1.361***	0.578
	(5.006)	(4.341)	(6.141)	(0.473)	(3.376)	(0.950)
Return	0.005	0.004	-0.003	-0.016	0.001	0.008
	(1.242)	(0.562)	(-0.283)	(-1.582)	(0.033)	(0.279)
Size	0.045***	0.009	0.009	0.014	0.001	0.091*
	(6.762)	(0.722)	(0.454)	(0.984)	(0.060)	(1.846)
Leverage	-0.227***	-0.125**	0.016	-0.493***	-0.252**	-0.242
0	(-7.828)	(-2.329)	(0.192)	(-6.660)	(-2.012)	(-0.882)
MB	-0.001	-0.001	-0.008*	0.001	0.003	-0.024*
	(-1.212)	(-0.373)	(-1.917)	(0.230)	(0.498)	(-1.914)
ΓV	-0.000	-0.002	-0.001	0.002	-0.005	-0.010*
	(-0.398)	(-1.445)	(-0.313)	(0.782)	(-1.548)	(-1.710)
STD	-1.871***	-3.479***	-5.079***	-4.215***	-8.691***	-7.418**
	(-3.260)	(-3.434)	(-3.338)	(-3.134)	(-3.765)	(-2.051)
Analyst	0.046***	0.035***	0.061***	0.064***	0.016	-0.021
	(10.269)	(4.731)	(4.523)	(5.476)	(0.880)	(-0.558)
SOE	-0.038***	-0.014	-0.007	-0.057***	-0.039	-0.017
	(-3.905)	(-0.805)	(-0.370)	(-2.949)	(-1.452)	(-0.583)
Top1	0.084*	-0.115	0.018	-0.064	-0.369**	0.168
-	(1.876)	(-1.621)	(0.147)	(-0.592)	(-2.362)	(0.680)
Advertising	0.008	0.020***	0.029***	0.011	0.017*	0.024**
Ũ	(1.609)	(2.846)	(3.369)	(1.259)	(1.694)	(2.048)
Constant	-0.718***	0.132	-0.081	0.255	0.600	-2.099
	(-4.709)	(0.463)	(-0.161)	(0.711)	(0.967)	(-1.597)
Firm-Media FE	Yes	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes	Yes
# of Observations	104,324	49,157	33,437	36,667	21,813	17,054
Adjusted R ²	0.128	0.077	0.063	0.117	0.048	0.044

Table 6. The relation between newspaper reporting tone and contemporaneous firm stock returns

This table examines the relation between a firm's stock returns and the tone of news articles published by newspapers connected or unconnected to the firm. The dependent variable is the firm's abnormal stock returns over a three-day event window, [-1,1], where day 0 is the news article's publication date. See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	Full sample	Subsample
-	(1)	(2)
	<i>CAR</i> [-1,1]	<i>CAR</i> [-1,1]
Affiliated	0.001	-0.001
	(1.234)	(-0.749)
Tone	0.007***	0.005***
	(16.131)	(7.381)
Affiliated×Tone	-0.004***	-0.002*
55	(-3.390)	(-1.784)
ROA	0.009	-0.016
	(0.973)	(-0.599)
Return	0.009***	0.004**
	(11.704)	(2.171)
Size	-0.002*	-0.007***
	(-1.930)	(-3.233)
Leverage	0.002	-0.013
	(0.353)	(-1.084)
MB	-0.000	0.001***
	(-0.409)	(2.693)
TV	0.000	0.001**
	(0.994)	(2.498)
STD	0.652***	0.335
-	(6.885)	(1.477)
Analyst	-0.001**	0.001
	(-2.215)	(0.577)
SOE	-0.000	0.001
	(-0.041)	(0.410)
Top1	0.002	0.003
- r	(0.227)	(0.196)
Local	-0.002**	-0.002
	(-2.048)	(-1.019)
Advertising	-0.002***	-0.001
	(-3.619)	(-1.639)
Constant	0.033	0.172***
	(1.452)	(3.190)
Firm FE	Yes	Yes
Media FE	Yes	Yes
Year FE	Yes	Yes
# of Observations	101,252	35,704
Adjusted R ²	0.058	0.111

Table 7. The relation between newspaper reporting tone and negative future firm events

This table examines whether the reporting tones of connected and unconnected newspapers differ in their predictive power for adverse firm events in the future. The dependent variables in columns (1)-(3) are, respectively, $Loss_{t+1}$, $Forcedturnover_{t+1}$ and $Punishment_{t+1}$. The key independent variables are the average tone of news articles published by connected or unconnected newspapers in year t (*Tone_Affiliated* and *Tone_Nonaffiliated*). See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and clustering by firm. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	(1)	(2)	(3)
	$Loss_{t+1}$	$Forcedturnover_{t+1}$	Punishment t+1
Tone Affiliated	-0.014	0.012	-0.021
_ 00	(-0.536)	(0.236)	(-0.610)
Tone Nonaffiliated	-0.110**	-0.167***	-0.115**
_ 55	(-2.025)	(-2.693)	(-1.977)
ROA	-1.161***	-0.091	-0.520
	(-2.796)	(-0.204)	(-1.032)
Return	-0.054*	-0.108**	-0.008
	(-1.658)	(-2.555)	(-0.229)
Size	0.018	0.023	-0.017
	(1.064)	(0.869)	(-0.991)
Leverage	0.013	-0.044	0.096
Ũ	(0.099)	(-0.310)	(0.794)
MB	0.013*	0.003	-0.009*
	(1.960)	(0.442)	(-1.762)
TV	-0.004	0.008	-0.003
	(-0.445)	(0.892)	(-0.534)
STD	7.813**	4.955	6.231*
	(2.091)	(0.962)	(1.797)
Analyst	-0.001	-0.066***	0.010
	(-0.079)	(-3.067)	(0.546)
SOE	-0.045	0.190***	0.024
	(-1.626)	(4.355)	(0.650)
Top1	-0.035	0.100	0.210
	(-0.360)	(0.731)	(1.638)
Constant	-0.338	-0.604	0.162
	(-0.872)	(-1.045)	(0.420)
Industry FE	Yes	Yes	Yes
Year FE	Yes	Yes	Yes
# of Observations	545	545	545
Adjusted R ²	0.128	0.124	0.044
<i>F</i> - <i>test</i>			
H_0 : Tone_Affiliated-	0.096	0.179**	0.094
<i>Tone_Nonaffiliated</i> =0 (<i>p</i> value)	(0.126)	(0.044)	(0.175)

Table 8. Cross-sectional variations: Incentives and power of affiliated business groups

The analyses presented in this table examine how the effect of common business group affiliation on newspaper reporting tone varies with the business group's incentives and power to exert influence over newspaper reporting. The dependent variable is the tone of a news article (*Tone*). We use *Stake* to measure the business group's incentives, which is defined as the market value of its ownership stake in the firm computed as the firm's closing price at the end of prior month multiplied by the number of firm shares held by the business group. We use *Power* to proxy the extent to which the business group can influences the newspaper, defined as its percentage of ownership in the newspaper group's business group. *Affiliated_SH (Affiliated_SL)* takes the value of 1 if the newspaper is affiliated with the firm and *Stake* is greater than or equal to (smaller than) the median of all firms affiliated with the firm and *Power* is greater than or equal to (smaller than) the median, and 0 otherwise. See Appendix B for the definitions of other variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	Full sample		Subsa	ample
	(1)	(2)	(3)	(4)
	Stake	Power	Stake	Power
	Tone	Tone	Tone	Tone
Affiliated_SH	0.057***		0.055***	
	(6.598)		(4.783)	
Affiliated_SL	0.005		-0.023	
JJ	(0.286)		(-0.827)	
ACCI: HAR J. DII	(0.200)	0.071***	(••••=•)	0.075***
Affiliated_PH				
		(7.096) 0.009		(5.708)
Affiliated_PL				-0.014
	0.210***	(0.605)	0.000	(-0.708)
ROA	0.310***	0.305***	0.088	0.063
	(5.245)	(5.161)	(0.562)	(0.405)
Return	0.011***	0.011***	-0.008	-0.007
	(2.679)	(2.713)	(-0.866)	(-0.717)
Size	0.057***	0.057***	0.018	0.017
	(8.688)	(8.640)	(1.213)	(1.152)
Leverage	-0.238***	-0.240***	-0.445***	-0.454***
	(-8.405)	(-8.478)	(-6.124)	(-6.239)
MB	-0.002**	-0.002**	-0.001	-0.001
	(-2.122)	(-2.097)	(-0.465)	(-0.460)
ΓV	-0.000	-0.000	0.002	0.002
	(-0.164)	(-0.199)	(0.987)	(0.821)
STD	-2.330***	-2.315***	-4.423***	-4.461***
	(-4.125)	(-4.100)	(-3.364)	(-3.396)
Analyst	0.046***	0.047***	0.059***	0.062***
	(10.597)	(10.764)	(5.186)	(5.444)
SOE	-0.048***	-0.048***	-0.057***	-0.058***
	(-4.894)	(-4.893)	(-3.008)	(-3.021)
Top1	0.088**	0.082*	-0.123	-0.143
•	(2.030)	(1.883)	(-1.159)	(-1.349)
Local	0.023**	0.023**	-0.001	0.001
	(2.436)	(2.453)	(-0.097)	(0.076)
Advertising	0.013***	0.012***	0.001	0.002
	(2.674)	(2.616)	(0.172)	(0.200)
Constant	-1.169***	-1.161***	-0.053	-0.021

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	(-7.764)	(-7.712)	(-0.150)	(-0.058)
Firm FE	Yes	Yes	Yes	Yes
Media FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
# of Observations	104,324	104,324	36,667	36,667
Adjusted R ²	0.107	0.107	0.109	0.109
F-Test				
$H_0:SH-SL=0$	0.052***		0.078***	
	(0.007)		(0.007)	
$H_0:VH-VL=0$		0.063***		0.088***
		(0.000)		(0.000)

Table 9. Cross-sectional variations: Firm characteristics

The analyses presented in this table examine how the effect of common business group affiliation on newspaper reporting tone varies with firm characteristics. The dependent variable is the tone of a news article (*Tone*). We add the interaction terms, *Affiliated×LowROA* and *Affiliated×HighLev*, separately, in the regression, where *LowROA* is an indicator for firms whose ROA is lower than the sample median and *HighLev* is an indicator for firms whose leverage is higher than the sample median. See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	Full sa	mple	Sub	sample
	(1)	(2)	(3)	(4)
	Tone	Tone	Tone	Tone
Affiliated	-0.011	0.013	0.016	0.001
	(-0.867)	(1.014)	(1.088)	(0.050)
Affiliated×LowROA	0.099***		0.057***	
	(6.771)		(3.284)	
Affiliated×HighLev		0.059***		0.077***
		(3.931)		(3.594)
ROA	0.319***	0.302***	0.090	0.069
	(5.394)	(5.110)	(0.576)	(0.441)
Return	0.011***	0.011***	-0.009	-0.008
	(2.615)	(2.629)	(-0.882)	(-0.838)
Size	0.058***	0.057***	0.017	0.020
	(8.825)	(8.704)	(1.155)	(1.340)
Leverage	-0.240***	-0.245***	-0.445***	-0.450***
0	(-8.475)	(-8.629)	(-6.117)	(-6.181)
MB	-0.002**	-0.002**	-0.001	-0.001
	(-2.105)	(-2.048)	(-0.428)	(-0.371)
TV	-0.000	-0.000	0.002	0.002
	(-0.324)	(-0.242)	(0.947)	(0.894)
STD	-2.285***	-2.296***	-4.420***	-4.442***
	(-4.049)	(-4.066)	(-3.366)	(-3.381)
Analyst	0.047***	0.046***	0.061***	0.060***
2	(10.739)	(10.716)	(5.311)	(5.277)
SOE	-0.047***	-0.048***	-0.057***	-0.060***
	(-4.837)	(-4.932)	(-3.001)	(-3.119)
Top1	0.075*	0.082*	-0.122	-0.160
1	(1.739)	(1.885)	(-1.149)	(-1.495)
Local	0.022**	0.023**	-0.007	-0.001
	(2.342)	(2.387)	(-0.466)	(-0.098)
Advertising	0.014***	0.013***	0.005	0.002
0	(2.929)	(2.764)	(0.706)	(0.268)
Constant	-1.188***	-1.168***	-0.039	-0.083
	(-7.896)	(-7.753)	(-0.109)	(-0.235)
Firm FE	Yes	Yes	Yes	Yes
Media FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
# of Observations	104,324	104,324	36,667	36,667
Adjusted R^2	0.107	0.107	0.109	0.109

Table 10. Cross-sectional variations: Newspaper characteristics

The analyses presented in this table examine how the effect of common business group affiliation on newspaper reporting tone varies with newspaper characteristics. The dependent variable is the tone of a news article (*Tone*). We add the interaction terms, *Affiliated*×*Non-Official* and *Affiliated*×*Financial*, separately, in the regression. *Non-Official* is equal to 1 for non-official newspapers, and 0 otherwise. *Financial* is equal to 1 for financial newspapers, and 0 otherwise. See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, ***, and * indicate statistical significance at the 1%, 5%, and 10% level.

	Full sample		Subsample	
—	(1)	(2)	(3)	(4)
	Tone	Tone	Tone	Tone
Affiliated	0.010	0.010	-0.023	-0.021
55	(0.516)	(0.564)	(-0.928)	(-0.955)
Affiliated×Non-Official	0.048**	~ /	0.088***	× ,
55	(2.216)		(3.197)	
Affiliated×Financial		0.053***		0.092***
55		(2.684)		(3.610)
ROA	0.308***	0.308***	0.086	0.087
	(5.211)	(5.213)	(0.546)	(0.557)
Return	0.011***	0.011***	-0.008	-0.008
	(2.693)	(2.659)	(-0.780)	(-0.857)
Size	0.057***	0.058***	0.019	0.021
	(8.699)	(8.770)	(1.269)	(1.401)
Leverage	-0.238***	-0.238***	-0.440***	-0.441***
	(-8.404)	(-8.424)	(-6.050)	(-6.060)
MB	-0.002**	-0.002**	-0.001	-0.001
	(-2.080)	(-2.056)	(-0.433)	(-0.399)
TV	-0.000	-0.000	0.002	0.002
	(-0.093)	(-0.055)	(1.070)	(1.163)
STD	-2.356***	-2.365***	-4.556***	-4.573***
	(-4.171)	(-4.186)	(-3.468)	(-3.481)
Analyst	0.046***	0.046***	0.059***	0.059***
5	(10.657)	(10.626)	(5.212)	(5.178)
SOE	-0.048***	-0.047***	-0.057***	-0.057***
	(-4.864)	(-4.854)	(-2.966)	(-2.971)
Top1	0.086**	0.084*	-0.133	-0.138
	(1.978)	(1.937)	(-1.253)	(-1.306)
Local	0.024**	0.023**	0.000	0.000
	(2.464)	(2.451)	(0.029)	(0.017)
Advertising	0.012***	0.012***	0.001	0.001
U	(2.595)	(2.632)	(0.138)	(0.176)
Constant	-1.171***	-1.184***	-0.070	-0.118
	(-7.772)	(-7.846)	(-0.198)	(-0.331)
Firm FE	Yes	Yes	Yes	Yes
Media FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
# of Observations	104,324	104,324	36,667	36,667
Adjusted R ²	0.107	0.107	0.109	0.109

Table 11. An analysis of the tone of news articles immediately following firm earnings announcements

This table examines how common business group affiliation affects the tone of newspaper reporting on firms immediately following earnings announcements. We only keep the news reports published in the 7-day window [0,7) after a firm's quarterly earnings announcement, with day 0 being the announcement date. The dependent variable is the tone of a news article (*Tone*). *UE* is equal to 1 if a firm's quarterly EPS is larger than or equals to the EPS for the same quarter in the prior year, and 0 otherwise. See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and two-way clustering by firm and date. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	A	.11	UE>=0	UE<0
-	(1)	(2)	(3)	(4)
	Tone	Tone	Tone	Tone
Affiliated	0.046*	0.134***	0.009	0.115**
	(1.746)	(3.344)	(0.282)	(2.516)
UE	0.097***	0.105***		× /
	(6.918)	(7.412)		
Affiliated $ imes$ UE		-0.133***		
Jj manou × 0 B		(-2.976)		
ROA	0.675***	0.671***	0.977***	0.071
	(3.694)	(3.672)	(3.828)	(0.271)
Return	-0.003	-0.004	-0.018	0.023
	(-0.217)	(-0.299)	(-1.321)	(0.972)
Size	0.090***	0.089***	0.071**	0.100***
	(4.268)	(4.214)	(2.540)	(3.000)
Leverage	-0.213**	-0.214**	-0.036	-0.368***
Leverage	(-2.481)	(-2.493)	(-0.329)	(-2.588)
MB	0.004	0.004	0.003	0.004
nD	(1.108)	(1.085)	(0.835)	(0.640)
ΓV	-0.002	-0.002	0.001	-0.005
	(-0.669)	(-0.644)	(0.419)	(-0.942)
STD	-1.068	-0.971	0.219	-1.072
	(-0.631)	(-0.575)	(0.108)	(-0.353)
Analyst	0.031**	0.031**	0.029*	0.046**
maiysi	(2.304)	(2.328)	(1.701)	(2.048)
SOE	-0.077***	-0.076***	-0.033	-0.123**
JOL	(-2.674)	(-2.646)	(-0.973)	(-2.055)
Top1	0.256*	0.261**	0.044	0.645***
Topi	(1.950)	(1.990)	(0.259)	(2.907)
Local	0.008	0.007	-0.012	0.117**
Locui	(0.274)	(0.220)	(-0.339)	(1.983)
Advertising	0.006	0.006	0.022	-0.023
Auvernsing	(0.404)	(0.398)	(1.332)	(-0.916)
Constant	-2.094***	-2.075***	-1.615**	-2.294***
Constant	(-4.417)	(-4.377)	(-2.453)	(-3.241)
Firm FE	(-4.417) Yes	(-4.377) Yes	(-2.433) Yes	(-5.241) Yes
Media FE	Yes	Yes	Yes	Yes
Year FE	Yes			Yes
# of Observations		Yes 10,564	Yes 6,718	3,846
# of Observations Adjusted R ²	10,564		0.112	3,846 0.207
Aujusted K-	0.147	0.148	0.112	0.207

Table 12. Real effects of firm-newspaper connections through common business group affiliation

This table examines whether common business group affiliation affects the firm's stock price synchronicity, cost of equity capital, and related party transactions. The dependent variables are defined as following: *SYNCH* is the logistic transformation of return R^2 ; *RPT* is total amount of related party transactions (RPTs) scaled by total sales; *business RPT* is the total amount of business *RPT*, including routine purchases and sales, leasing, and R&D activities, scaled by total sales; *non-business RPT* is the total amount of non-business RPTs, including intercorporate loans, guarantees, donations, consulting and legal services, and stock transactions, scaled by total sales. The key independent variable *Affiliated_Any* is equal to one if a firm is connected with at least one newspaper due to common business group affiliation in a given year, and zero otherwise. See Appendix B for the definitions of all variables. In parentheses are robust *t*-statistics based on standard errors adjusted for heteroscedasticity and clustering by firm. ***, **, and * indicate statistical significance at the 1%, 5%, and 10% level.

	(1)	(2)	(3)	(4)
	SYNCH	RPT	Non-Business-RPT	Business-RPT
Affiliated_Any	0.102**	0.234**	0.200**	0.019
	(2.309)	(2.244)	(2.218)	(1.426)
ROA	-0.024	-0.813	-0.741	-0.063
	(-0.078)	(-1.029)	(-1.127)	(-0.664)
Return	-0.175***	0.060	0.056	0.003
	(-6.329)	(0.778)	(0.853)	(0.572)
Size	0.148***	-0.148	-0.121	0.002
	(3.983)	(-1.293)	(-1.227)	(0.285)
Leverage	-0.418***	0.972**	0.844**	-0.036
	(-2.761)	(2.376)	(2.358)	(-0.721)
MB	-0.013*	0.009	0.010	-0.001
	(-1.828)	(0.410)	(0.574)	(-0.366)
TV	-15.390***	12.775*	10.375*	0.017
	(-4.336)	(1.743)	(1.704)	(0.028)
STD	-0.009*	-0.012	-0.007	-0.001
	(-1.770)	(-0.918)	(-0.642)	(-0.726)
Analyst	-0.003	-0.010	-0.017	-0.007
	(-0.157)	(-0.258)	(-0.507)	(-1.409)
SOE	0.119	-0.186	-0.173	0.027
	(1.460)	(-1.099)	(-1.164)	(1.008)
Top1	0.218	0.740	0.588	0.117*
	(0.998)	(1.494)	(1.352)	(1.834)
Constant	-2.849***	2.798	2.269	0.014
	(-3.589)	(1.245)	(1.151)	(0.082)
Firm FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
# of Observations	3,708	3,713	3,713	3,713
Adjusted R ²	0.443	0.335	0.376	0.665

Newspaper	Media company	Abbreviated name of affiliated business group	Full name of affiliated business group
21st Century Business Herald	Guangdong Twenty-first Century Publication Co., Ltd.	Fosun	Shanghai Fosun High Technology (Group) Co., Ltd.
	Eu.	Zhangjiang	Shanghai Zhangjiang (Group) Co. , Ltd.
	Guangzhou Twenty-first Century Caizhi Network Technology Co., Ltd.	State Grid	State Grid Corporation of China
Beijing Youth Daily	Beijing Media Co., Ltd.	CASC	China Aerospace Science and Technology Corporation
		Yizhuang	Beijing Yizhuang Investment Holding Ltd.
		Yongjin	Yongjin Industry (Group) Co., Ltd.
		PekingU	Beijing Peking University Asset Management Co., Ltd.
		Letv	TV Plus Holdings (Beijing) Limited
China Business News	China Business Network Co., Ltd.	Alibaba State Grid	Alibaba Group State Grid Corporation of China
Guangzhou Daily	Guangdong Guangzhou Daily Media Co., Ltd.	FujianID	Fujian Investment & Development Group Co., Ltd
China Times	Beijing Huaxia Shibao Media Ad Co., Ltd.	Wanda	Dalian Wanda Group Co., Ltd.
Beijing Times	Jinghua Culture Transmission Co., Ltd.	Alibaba	Alibaba Group
Economic Observer	Beijing Jingguan Cultural Media Co., Ltd.	Oceanwide	Fanhai Group Co., Ltd.
	Shandong Economic Observer Newspaper Co., Ltd.	Sanlian	Shandong Sanlian Group
Shanghai Youth Daily	Shanghai Qingnian Media Co., Ltd.	PekingU	Beijing Peking University Asset Management Co., Ltd.
Securities Daily	Securities Daily Media Co., Ltd.	Tomorrow	Tomorrow Holding Limited Company
		TsinghuaU	Tsinghua Holdings Co., Ltd.
		WuxiID	Wuxi Industry Development Group Co., Ltd.
China Enterprise News	China Enterprise News Co., Ltd.	CNBM	China National Building Material Group Co., Ltd.
China Youth News	China Youth News Media Co., Ltd.	PekingU	Beijing Peking University Asset Management Co., Ltd.
China Business Times	China Business Times Media Co., Ltd.	Sanpower	Sanpower Group Co., Ltd.

Appendix A: Sample newspapers and their affiliated business groups

Appendix B: Variable definitions

Variables	Definitions		
News characterist	ics		
Tone	The number of positive sentences minus the number of negative sentences in the article, scaled by 1 plus the sum of the number of positive and negative sentences		
Characteristics of	newspapers and the affiliated business groups		
Affiliated	If a newspaper is affiliated with a listed company through certain business group in a month, the value is 1, otherwise 0		
Stake	The closing price of a firm at the end of prior month multiplied by the amount of stock holdings by affiliated business group		
Power	Shareholding percentage of the affiliated business group in the media company		
Affiliated_SH	If a newspaper is affiliated with a firm, and <i>Stake</i> is greater than or equal to the median of al firms affiliated with the same business group, the value is 1, otherwise 0		
Affiliated_SL	If a newspaper is affiliated with a firm, and <i>Stake</i> is smaller than the median of all firms affiliated with the same business group, the value 1, otherwise 0		
Affiliated_PH	If a newspaper is affiliated with a firm, and <i>Power</i> is greater than or equal to the median in this case, the value is 1, otherwise 0		
Affiliated_PL	If a newspaper is affiliated with a firm, and <i>Power</i> is smaller than the median in this case, the value is 1, otherwise 0		
Non-Official	If a newspaper is a non-official newspaper, the value is 1, otherwise 0		
Financial	If a newspaper is a financial newspaper, the value is 1, otherwise 0		
Characteristics of	firms		
Size	Log of firm total assets		
Leverage	Total liabilities / total assets		
ROA	Net income / total assets		
Return	Annual firm stock return		
MB	Market value / Book value of equity		
TV	Total trading volume divided by the total number of shares outstanding		
STD	Standard deviation of daily stock returns over the year		
Analyst	Log of (number of individual analysts or teams+1)		
Top1	The percentage of shares held by the largest shareholder		

SOE	Equals to 1 if the firm is state-owned, and 0 otherwise
Local	Equals to 1 if the media and the firm are headquartered in the same city, and 0 otherwise
Advertising	Equals to 1 if the firm advertises with the media outlet in the year, and 0 otherwise
CAR	The cumulative abnormal return
Loss	Equals to 1 if a firm has negative earnings in a given year, and 0 otherwise
Forcedturnover	Equals to 1 if a forced CEO turnover has taken place in a given year, and 0 otherwise
Punishment	Equals to 1 if a fraud is detected and punished in a given year, and 0 otherwise
LowROA	Equals to one if a firm's ROA is lower than the sample median, and 0 otherwise
HighLev	Equals to one if a firm's Leverage is higher than the sample median, and 0 otherwise
UE	Equals to 1 if quarterly EPS is larger than or equals to the EPS of the same quarter in the prior year, and 0 otherwise
SYNCH	The logistic transformation of return R^2
Affiliated_Any	Equals to 1 if a firm is connected with any newspaper due to common business group affiliation in a given year, and 0 otherwise
RPT	Total amount of RPTs scaled by total sales

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